



# Key Account Manager, Nordea Finance

Taastrup, DK, 2630

Job ID: 864

We are looking for an engaged and outgoing Key Account Manager for our Vendor High Tech team. The right candidate has solid experience from a front end function or a customer facing support team.

## About this opportunity

Nordea Finance is the 5th. Largest finance company in Europe, with approx. 1.500 full time employees across Finland, Sweden, Norway, Denmark, Poland and Estonia. We have the expertise and resources to service all customer segments across Nordea, offering equipment finance, car finance, retail finance and receivables finance across the Nordics.

Nordea Finance is a separate division and a Product Responsible Unit in Nordea, and works closely as a partner with Nordea Bank to drive a profitable business.

As the Key Account Manager in Vendor High Tech you will be a part of a team of 3 who serves our local, Nordic and global vendor partners within the High Tech sector providing finance solutions for high tech assets and services. Your role will be to maintain and develop your own portfolio of partners and to sign new vendor programs. In your work you will have a close cooperation with the internal value chain e.g. Partner & Customer Service and Credit, as well as with Head of High Tech.

The position reports to the Head of High Tech with expected commencement at 1 April 2025. The workplace location for this position is in Høje Taastrup, Denmark (Hermes Hus).

## Who you are

Collaboration. Ownership. Passion. Courage. These are the values that guide us in being at our best – and that we imagine you share with us.

**To succeed in this role we believe that you are/have:**

- Motivated by building your own portfolio of partners and having an individual budget
- A team player and motivated by being part of a sales organization with a strong focus on high customer and vendor satisfaction
- Thrive in a busy environment with huge variety in everyday tasks
- Proactive and persistent in your sales activities
- Motivated by building relationships both internally and especially externally
- A customer centric approach
- Passionate about sales and delivering strong results

**Your experience and background:**

- Education within leasing / finance / bank and relevant experience according to above
- Speak and communicate in English and Danish

If this sounds like you, get in touch!

**Next steps**

Submit your application no later than 29/01/2026. For more information, you're welcome to contact Lars Brundstedt, Head of High Tech DK: +45 61227342 or e-mail [lars.brundstedt@nordea.com](mailto:lars.brundstedt@nordea.com).

At Nordea, we know that an inclusive workplace is a sustainable workplace. We deeply believe that our diverse backgrounds, experiences, characteristics and traits make us better at serving customers and communities. So please come as you are.

Please be aware that any applications or CVs coming through email or direct messages will not be accepted or considered.

<b>Nordea</b> taastrup, 2620 Taastrup <a href="http://www.nordea.dk">www.nordea.dk</a>	<b>Ansøgningsfrist</b> 29. januar 2026 Key Account Manager	<b>Kontaktperson</b> Lars Brundstedt <a href="tel:61227342">61227342</a> <a href="mailto:lars.brundstedt@nordea.com">lars.brundstedt@nordea.com</a>
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