

Senior Commercial & Sourcing Specialist

Can you lead the commercial and sourcing dimensions of complex transformation projects, navigating multiple priorities and demanding stakeholder environments? Danske Bank's Procurement team is looking for a Senior Commercial & Sourcing Specialist to shape and deliver commercially sound outcomes on strategically significant initiatives. You will work at the centre of our Forward'28 strategy, with real scope to make your mark.

What you will be doing

You will join a professional, collegial team within Procurement & Premises, working on initiatives spanning outsourcing, technology sourcing, BPO, partnerships and M&A. Collaborating closely with procurement managers, business leaders, legal and specialist functions, you will bring structure and sound judgement to complex commercial workstreams within major transformation programmes. The team combines high professional standards with an open, supportive atmosphere where good work is noticed.

More specifically, you will:

- Translate business requirements into clear commercial positions and contractual provisions with legal teams
- Analyse pricing, financial models and total cost of ownership to weigh cost, value and risk
- Shape and lead high-stakes supplier negotiations involving complex commercial models and contractual dependencies
- Lead commercial workstreams across programmes with multiple functions, suppliers and interdependent decisions
- Present clear recommendations, trade-offs and decisions to senior stakeholders across relevant forums

About you

- At least 10 years of experience in strategic procurement, sourcing, contract management or commercial finance
- Demonstrable track record of leading commercial delivery within complex projects and programmes
- Ability to scrutinise complex agreements and translate negotiated intentions into clear contractual obligations
- Comfortable working with detailed financial models, assessing pricing logic and weighing cost, value and risk
- Experience leading demanding supplier negotiations and securing robust agreements
- Understanding of digital outsourcing, technology sourcing and BPO commercial models
- Strong communicator in English, both verbally and in writing, with the ability to present clearly to senior decision-makers

If your background is in commercial finance, legal or deal advisory rather than procurement directly, we welcome your application. What matters most is your track record of leading commercial outcomes in complex, multi-stakeholder environments.

What we offer you

This role offers meaningful involvement in significant commercial decisions across a varied portfolio of complex group-wide projects. You will be based in Copenhagen with the option to work from home a couple of days each week. Benefits include a canteen, health insurance, pension and six weeks of holiday per year, within a team that takes the work seriously and enjoys doing it together.

Are you ready for the next step?

Apply with your CV and a short example of a complex sourcing or transformation initiative in which you held a leading commercial role. Describe what made it complex, how you navigated competing stakeholder priorities and what you delivered. If you have any questions before applying, please contact hiring manager Magnus Jacobsen at magnus.jacobsen@danskebank.dk.

We review applications on an ongoing basis, so we encourage you to apply as soon as possible or by 25 November 2026 at the latest.

We look forward to hearing from you!

Danske Bank	Ansøgningsfrist	Kontaktperson
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