

FIG DCM Originator, Financial Institutions Debt Capital Markets

Financial institutions across Europe rely on sound advice and careful execution when accessing the debt capital markets. As part of Danske Bank's Financial Institutions Debt Capital Markets team, you will play a central role in developing client relationships and delivering transactions that matter. This is a genuine opportunity to take responsibility, grow professionally, and contribute to a well-regarded growing FIG franchise.

What you will be doing

You will join the Financials team, working alongside colleagues across origination, syndicate, sales, and trading. The team operates collaboratively, with a shared focus on quality advice and strong execution across currencies and products. You will engage with financial institution clients on a broad range of debt capital markets topics, from funding strategy to regulatory capital, building relationships and translating dialogue into mandates.

Your key responsibilities will include:

- Managing and developing financial institution client relationships with appropriate coverage responsibility
- Originating and executing debt transactions, including Covered Bonds, Senior Preferred and Non-Preferred, Tier 2, and AT1 across currencies with particular focus on EUR and NOK/SEK/DKK
- Advising clients on funding strategy, capital structure, market developments, and regulatory considerations
- Identifying commercial opportunities and converting client dialogue into mandates and transactions
- Contributing to the team through knowledge sharing and supporting junior colleagues

About you

- At least five years of experience in FIG DCM origination or a closely related role
- Strong understanding of financial institutions, debt markets, funding, and regulatory capital
- Experience in client dialogue and transaction execution, with sound judgement
- Clear communicator with a collaborative and commercial mindset
- Fluent in English with strong proficiency in at least one additional European language

An established client network is an advantage, as is the willingness to build new relationships across the European financial institutions space.

What we offer you

You will join a team where collaboration and knowledge sharing are part of everyday working life. The role offers real responsibility, with your title, portfolio, and scope reflecting your experience and strengths. We are open to discussing location across Danske Bank's relevant offices. The role involves regular travel for client meetings and time with colleagues, balancing office presence with time in the field.

Are you ready for the next step?

We would welcome your application if you are looking to take an active role in developing our FIG DCM business and delivering thoughtful advice for financial institution clients. Please feel free to reach out to Niklas Håkansson at niklas.hakansson@danskebank.se or Karin Heydorn at Karin.Heydorn@danskebank.dk if you have questions.

We review applications on an ongoing basis, so we encourage you to apply as soon as possible.

We look forward to hearing from you!

Danske Bank	Ansøgningsfrist	Kontaktperson
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