


# Landbrugskundechef til Danske Bank, Landbrugscenter Fyn

Business Banking Advisory is responsible for providing tailored financial and advisory services for the specific needs of small and medium businesses as well as larger corporations.

Work includes:

- Offering banking services such as commercial loans (e.g. fixed-term loans, short- and long-term loans, lines of credit, and asset-based loans)
- Setting up specific processes for businesses that help streamline their cash management resulting in lower costs and more cash on hand
- Providing businesses with access to electronic payment processing systems to accelerate money transfers
- Building customer relationships and actively engaging in customer acquisition
- Referring customers to other areas of the bank to expand their banking relationship
- Assuring service quality and customer satisfaction
- Complying with all bank policies and procedures
- Maintaining current knowledge of all business banking products and services

Impact:

- Seasoned professional individual contributor
- Works to achieve operational targets with significant impact on departmental results
- Plans and completes assignments, resolving most conflicts independently
- Works independently under limited supervision
- Demonstrates mastery in applying theories, principles, concepts, and methodologies to innovative solutions
- May be responsible for entire projects or processes within job area

Comms & Interaction:

- Communicates with parties within and outside of own job function
- May have responsibility for communicating with parties external to the organization (e.g., customers, vendors, etc.)
- Works to influence parties within and outside of the job function at an operational level regarding policies, practices and procedures

Innovation:

- Responsible for making incremental to moderate improvements of processes, systems or products to enhance performance of the job area
- Problems and issues faced are difficult, and may require understanding of broader set of issues
- Problems typically involve consideration of multiple issues, job areas or specialties
- Problems are typically solved through drawing from prior experience and analysis of issues

Knowledge:

- Requires advanced knowledge of job area typically obtained through advanced education combined with experience
- Has practical knowledge of project management
- May be responsible for providing guidance, coaching and training to other employees within job area

| **Danske Bank** | **Ansøgningsfrist** | **Kontaktperson** |
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| Odense, 5000<br>Odense<br>danskebank.dk | 27. december 2026<br>Landbrugskundechef til Danske Bank, Landbrugscenter Fyn | |