



Senior Sales Manager, FX Sales, Nordea Markets

Are you ready to advance your career in a fast-paced, dynamic environment and help drive the FX business forward? We are looking for a Senior Sales Manager to join FX Sales Denmark in Nordea, Markets. The role will focus on our offering towards mainly institutional customers.

At Nordea, we know that the world is changing fast – and we want to stay ahead of the curve. That’s why we’re deeply committed to providing the financial solutions of tomorrow to our customers. We’re creating an agile environment where we experiment, learn, and grow together – and we need your ideas and energy. With us, you’ll be in good company and have the opportunity to make your mark.

About our team

Welcome to FX Sales Denmark. We are a sales team of 14 highly skilled colleagues who add value by making it possible for customers to manage their foreign currency exposures and optimize liquidity. We assist with relevant FX Instruments, top quality advice, digital solutions and seamless execution. The team is located in Aarhus and Copenhagen. You will work at the Nordea Metro trading floor in Copenhagen where you have the opportunity to work in a dynamic environment together with some of the most dedicated people in the industry. As a part of FX Sales Denmark, you will be in a high-performing team playing a valuable role in growing the business by nurturing close relationships to our corporate and institutional customers and stakeholders.

Collaboration. Ownership. Passion. Courage. These are the values that guide us in how we work and how we make decisions – and that we imagine you share with us.

What you’ll be doing:

- Contribute to driving markets FX activities towards institutional and large corporate customers
- Build strong relationships and drive FX business and coverage of a portfolio of institutional customers
- Trade execution while monitoring market developments and provide input to customers
- Analyse customer needs and advising on FX risk management solutions
- Foster and be proactive in the future of technological development in FX space, including our top of the range FX Automation solutions
- Collaborate closely with stakeholders across Trading, Research, and Customer Relationship Units

Who you are

This is the right role for you if are/have:

- An proactive team player with a sincere interest in the financial markets
- A passion for customers with an interest in finding solutions that meets customer needs
- Capable of understanding customers challenges and bridge these with our broad line of solutions
- Interested in pricing and trading financial instruments
- Understanding of the market microstructure within FX
- Have strong communication and stakeholder management skills

Your background and skills include:

- Business school or University degree
- Have an understanding of the FX markets, as well as the products traded and their risk management applications
- +5 years of relevant experience with the FX markets and customer interactions
- An interest in tech and a basic understanding of coding will be seen as a plus
- Fluency in English and Danish

What we offer

People come here when they want to get somewhere. For some, it's to take their career to the next level. For others, it's to break new ground within their area of expertise – in other words, with us, you will always move forward.

A culture that fosters performance and growth in one of the largest Nordic banks, offering various opportunities to evolve, develop and learn from brilliant colleagues with diverse backgrounds in a vibrant working environment.

Hybrid working model – we believe in the value of bringing people together and at the same time we embrace the freedom of flexibility.

Diversity and inclusion are a natural part of our daily work. We know that an inclusive workplace is a sustainable one. We genuinely believe that our diverse backgrounds, experiences, characteristics and traits make us stronger together. Every day we strive to find new ways to improve diversity and inclusion within our community e.g. we have signed the European Diversity Charters in the countries where we operate to show our commitment and engage with others to continue learning and improving.

If this sounds like you, get in touch!

Next steps

Submit your application no later than 10/08/2026. For more information, you're welcome to contact Stefan Kragh Lodahl at stefan.lodahl@nordea.com.

We enable dreams and aspirations for a greater good.

We build relationships. We add a personal touch to everything we do – when advising our customers, collaborating with colleagues, and meeting our potential candidates.

We learn and develop. We take pride in being experts and thinking ahead. We use our expertise to meet our customers' needs, from the simplest to the most complex. We bring a growth mindset to our work that enables us to focus on a broader perspective in our daily challenges.

We lead change. We are responsible and aware of the impact of our decisions, both for our customers and for our local and global communities. Mindful of our responsibility towards current and future generations, we have made sustainability an integrated part of our business strategy.

We are Nordea. We have a 200-year history of supporting and growing the Nordic economies and our values are deeply rooted in these open, progressive and collaborative societies. As one of the biggest employers in the Nordics, Poland and Estonia, you have excellent opportunities to evolve, develop and move forward with us.

If you are an external consultant interested in this role and wish to apply please contact the hiring people leader for separate instruction on how to apply.

Nordea

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Ansøgningsfrist

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Senior Sales Manager, FX Sales, Nordea
Markets

Kontaktperson

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