

Manager - Procurement Advisory

Would you like to contribute to the future of sourcing and Lead Procurement Transformation in the Age of AI

KPMG is seeking a motivated and strategic manager for our Sourcing & Procurement consulting area. You will be a key person in further developing and leading a skilled team that helps some of Denmark's most forward-thinking companies transform their procurement functions.

At KPMG, we help organizations redesign their procurement and sourcing functions for a rapidly changing world. By combining procurement excellence, AI, digital technologies, advanced analytics, and operating model transformation, we help clients unlock new value, improve decision-making, and build future-ready organizations. As a manager, you will work at the intersection of sourcing, procurement, technology, and business transformation, helping clients navigate both strategic and technological change. You will be responsible for both client projects and business development, becoming a central driving force in translating data into tangible results for our clients.

You will help shape solutions that not only optimize procurement but also redefine how procurement creates value in a modern and complex business environment.

What you will be doing

As a manager our team, you will play a central role in both project delivery and business development. You will manage strategic procurement projects while also contributing to the development of KPMG's market position in sourcing and procurement. The role combines deep professional knowledge and commercial understanding and requires the ability to build good working relationships - both internally and externally.

Beyond traditional sourcing and procurement projects, you will advise clients on how emerging technologies, AI, automation, and digital platforms can reshape procurement operating models, supplier ecosystems, and workforce

capabilities. You will help clients identify where technology creates value and translate innovation into practical business outcomes.

In practice, that means:

- Advise clients on sourcing strategies, sourcing models, supplier selection and supplier management.
- Advise clients on the adoption of emerging technologies across sourcing, supplier management, and procurement functions.
- Manage end-to-end sourcing projects – from analysis and business case development to operations and contract management.
- Develop and implement sourcing strategies, including spend analyses, sourcing initiatives, and contract management.
- Advice on the use of AI and digitalization in relation to procurement and lead workstreams related to AI-enabled procurement transformation and digital operating models.
- Identify new business opportunities and support sales processes and proposal writing.
- Identify opportunities to leverage Generative AI, automation, and advanced analytics to improve business performance.
- Develop and execute go-to-market initiatives in the relevant areas.
- Build and maintain relationships with existing and potential clients.
- Contribute to thought leadership and market development within procurement transformation, AI, and digital innovation.
- Facilitate workshops and stakeholder engagement across organizations.
- Coach and develop junior consultants within the team.

What we are looking for

- Relevant higher education (e.g., Master's in Business Administration, Master's in Engineering).
- Minimum 6-12 years of experience in sourcing and procurement – preferably from the consulting industry or larger companies.
- Demonstrated experience in business development, customer engagement, and sales activities.
- Solid experience with strategic sourcing, sourcing models, and supplier selection, contract management, and supplier management.
- Experience working with digital transformation, procurement technology, analytics, or AI-enabled business initiatives.
- Ability to combine strategic thinking with technology-enabled problem solving.
- Solid analytical skills and good business acumen.
- Keen interest in how Generative AI and emerging technologies can create business value.
- Fluent in Danish and English – both spoken and written.

Why join us?

The future of procurement is being redefined by AI, intelligent automation, data-driven decision making, and new operating models. Organizations are looking for advisors who can bridge business strategy, technology, and execution. At KPMG, you will work with leading organizations on their most important transformation agendas while helping build the next generation of sourcing and procurement capabilities.

Apply now

We are interested in hearing from you, so please feel free to contact Partner, Peder Hjersing at phjersing@kpmg.com if you have any questions or would like to hear more.

We accept applications and interview candidates on a rolling basis and will close the position once we have found the right candidate.

Please note that we do not accept applications by e-mail to ensure GDPR compliance.

At KPMG, we are committed to developing diverse talent at all levels. We encourage all interested candidates to apply, regardless of age, race, gender identity, sexual orientation, disability, religion or ethnicity.

We look forward to welcoming you to KPMG.

KPMG	Ansøgningsfrist	Kontaktperson
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